

Curriculum Vitae

NAME: MARIA SHARON B. MARANAN

Generali Life Assurance Philippines Incorporated

Senior Executive Vice President & Chief Distribution Officer

- Provide executive oversight and management of all Sales Channels of the Company

WORK EXPERIENCE

Generali Pilipinas Life Assurance Company

SENIOR EXECUTIVE VICE PRESIDENT & HEAD OF CORPORATE LIFE BUSINESS **(July 2016 – December 2019)**

SENIOR EXECUTIVE VICE-PRESIDENT & CHIEF GROUP OFFICER **(April 2009 – June 2016)**

SENIOR EXECUTIVE VICE-PRESIDENT – LIFE, GROUP & ACTUARIAL **(August 2008 – March 2009)**

EXECUTIVE VICE PRESIDENT AND CHIEF OPERATING OFFICER **(January 2002 – August 2004)**

SENIOR VICE PRESIDENT AND CHIEF OPERATING OFFICER **(July 2001 - December 2001)**

SENIOR VICE PRESIDENT AND CHIEF ACTUARY **(May 1999 - June 2001)**

Generali Pilipinas Life Assurance Company

Generali Pilipinas Insurance Company

SENIOR EXECUTIVE VICE-PRESIDENT & CHIEF OPERATING OFFICER **(October 2005 – July 2008)**

SENIOR EXECUTIVE VICE-PRESIDENT, LIFE AND INTERNAL OPERATIONS **(Sept 2004 – Sept 2005)**

GE Life Insurance Philippines

CONSULTING ACTUARY **(October 1998 – May 1999)**

Nippon Life Philippines

CONSULTING ACTUARY **(January 1999-March 1999)**

Manulife Financial Philippines

CONSULTING ACTUARY FOR PRE-NEED **(December 1998 – January 1999)**

Great Pacific Life Assurance Corporation

EXECUTIVE VICE PRESIDENT AND CHIEF ACTUARY **(1993-1998)**

Pacific Plans, Inc.

CONSULTING ACTUARY **(1988-1998)**

Great Pacific Life Assurance Corporation

VICE PRESIDENT AND ACTUARY (1989-1993)
ASSISTANT VICE-PRESIDENT AND ACTUARY (1988-1989)
DEPARTMENT MANAGER AND ACTUARY (1987-1988)
ASSISTANT MANAGER, REINSURANCE DEPARTMENT (1985-1987)
ACTUARIAL ASSISTANT, ACTUARIAL DEPARTMENT (1982-1985)

SUMMARY OF QUALIFICATIONS:

- Thirty-nine (39) years of experience in individual and group life insurance business operations, thirty-two (32) years of which have been spent managing day-to-day operations of major divisions of a life insurance company.
- Divisions Handled: Actuarial and Reinsurance, Underwriting and Policy Issuance, Claims, Information Systems, Policy Administration (Individual and Group Business), Customer Relations, Accounting and Finance, Sales & Distribution (Agency, Bancassurance, Brokers, Direct and B2B2C Channels), Marketing Support, Sales and Employee Training, Human & Material Resources Management, Internal Processes Management and Project Management.
- Extensive experience in life insurance company start-up operations, having been part of the initial management team that built and grew Generali Pilipinas Life Assurance Company from start-up status in 1999 to become the 8th largest life insurance company in the Philippines in 2016.
- Ten (10) years exposure to general management of Property & Casualty Insurance operations; Member of the Core Leadership Team of a non-life insurance company in the Philippines
- Extensive exposure to and involvement in pre-need company operations; Served as Consulting Actuary for ten (10) years to one of the largest pre-need companies in the Philippines selling memorial plans, education plans and pension plans.
- Qualified Actuary; Fellow of the Actuarial Society of the Philippines since 1987; Accredited Actuary of the Insurance Commission.
- Experience in Actuarial and Management Consulting; Served as Consulting Actuary to several multinational life insurance companies operating in the Philippines.
- Extensive experience in handling Collective Bargaining Agreement (CBA) negotiations having been Chairman of the Management Panel of a company for four (4) years dealing with two (2) labor unions, the Rank and File Union and the Supervisors' Union.

- Experience in Joint Venture negotiations; Served as local Chief Negotiator of a local life insurance company in the setting up of a joint venture company with one of the largest life insurance companies in the world.
- Recipient of the Albertus Magnus Science Award from the University of Santo Tomas, the oldest university in Asia, for outstanding achievement of an alumna in the field of actuarial science.
- Named by the Insurance World Insurance & Pre-Need Magazine as one of three outstanding “Women of Substance” in its March 2006 issue.
- Awarded a Certificate of Studies by the Institute of Actuaries of Japan, 1988 at Tokyo, Japan
- Graduated Magna Cum Laude, Bachelor of Science in Mathematics Major in Actuarial Science, University of Santo Tomas, 1982

EDUCATIONAL PROFILE

1993 Asian Institute of Management
Management Development Program

1985 – 1986 De La Salle University
Masters in Business Administration (completed 2 semesters)

1978 - 1982 University of Santo Tomas
Bachelor of Science in Mathematics, Major in Actuarial Science

- Awarded the Albertus Magnus Science Award in 2007 as outstanding alumna of the UST College of Science
- Graduated Magna Cum Laude
- Gold Medalist for Academic Excellence for four (4) consecutive years
- Consistent Dean’s Lister for eight (8) consecutive semesters
- President, UST Mathematical Society (1981 – 1982)

LICENSES/PROFESSIONAL DESIGNATION

Fellow, Actuarial Society of the Philippines
 Member, International Actuarial Association

OTHER POSITIONS HELD

- Director, Generali Life Assurance Philippines, Inc. (2016 – present)
- Member, Professional Standards and Review Council, Actuarial Society of the Philippines (2019 – present)

- Governor, Actuarial Society of the Philippines, in charge of the Health Committee (2016 – 2017)
- Member of the Eligibility & Education Council, Actuarial Society of the Philippines (2011 – 2016)
- Governor, Actuarial Society of the Philippines (2008 - 2009)
- Secretary and Director, Philippine Life Insurance Association (2005)
- Director, Philippine Life Insurance Association (2004)
- Ex-officio Governor, Actuarial Society of the Philippines (2000 - 2001)
- President, Actuarial Society of the Philippines (1999 - 2000)
- Vice President, Actuarial Society of the Philippines (1998 -1999)
- Secretary, Actuarial Society of the Philippines (1997 - 1998)
- Governor, Actuarial Society of the Philippines (1996 - 1997)
- Treasurer, Pan Pacific Computer Center (1993 - 1998)

PERSONAL

Date of Birth	July 3, 1962
Nationality	Filipino