

## Curriculum Vitae

**NAME: Betty G. Lui**

### **Generali Life Assurance Philippines Incorporated**

Independent Director

Risk and Audit Committee Chairman

## **WORK EXPERIENCE**

### **Affordable Private Education: 2017 – Present**

Providing consulting services in the following areas: a) deployment of a school management system to serve 17,000+ students for SY2017, financial and HR systems in CY2017/2018; b) new locations for schools. Beth's mandate is to continue refining the school's facilities model

### **Affordable Private Education: January 15, 2013 – January 15, 2017**

CEO of the joint venture organization between the Ayala Group and Pearson, to develop a chain of low cost, affordable private secondary schools. The Ayala Group is one of the largest conglomerates in the Philippines involved in telecom, banking, real estate development, power and water utilities, electronic manufacturing and a host of other businesses. Pearson is the world's leading learning company that invested USD 50M into the Pearson Affordable Learning Fund (PALF) which aims to catalyze the low-cost private education sector in emerging markets.

In January 2013, APEC had no students, no schools, and no DepEd permits. Four years later, APEC has 27 branches and 10,500 high school students and offered Grade 7 to Grade 11 levels. In 2017, it offered Grade 12. Twenty (20) out of 27 APEC branches offer Senior High School.

### **ePLDT - April 2010 – January 2013**

CEO and President of ePLDT Inc- the technology arm of the PLDT Group which also serves as the holding company for PLDT's ICT (Information Communications Technology) assets and investments, including its network of Data Centers under the VITRO brand.

Concurrently, she served as President and CEO of the subsidiaries under ePLDT namely- AGS, ePDS, iPlus, and netGames. The anchor business of ePLDT is its Network of Data Centers under the VITRO brand. The four subsidiaries are in ICT-enabled businesses – data printing and document imaging, ERP systems integration, BPO Gaming Community Support, and IT Managed Services. ePLDT is 100% owned by the PLDT Group.

During her term, ePLDT launched a suite of new offerings- such as the Microsoft Hosted Exchange platform, and working closely with PLDT's ICT Group, launched its Cloud infrastructure (IaaS) platform. Vitro, which started as a single location data center expanded its footprint in the Philippines, firing up two additional sites under Beth's leadership, thereby establishing a network of data centers.

In June 2012, ePLDT won the flagship eUP contract of the University of the Philippines. This is a large and complex systems integration project to install and implement Oracle EBS and Campus Solutions. ePLDT is the lead Vendor Manager. It will supply project management, systems integration, connectivity and hosting services. Beth provided senior executive leadership and guidance to the eUP PMO team and the SI partners in delivering the work to UP.

Beth's tenure at ePLDT was marked by innovation- particularly in steering ePLDT and its subsidiaries to approach new markets, provide new service and product offerings, and adopt new technologies.

### **Accenture Philippines Delivery Center – (September 2002 – March 2010)**

As Country Managing Director, Beth is responsible for the operations of Accenture's delivery centers in the Philippines, steering over 15,000 people who provide high quality IT and Business Process Outsourcing (BPO) services to global clients in Europe, North America, and Asia.

Beth was concurrently the Philippines Delivery Center's Lead for Technology during this period as well. The Philippines Delivery Center for Technology provides systems integration, application outsourcing and infrastructure outsourcing services. Under Beth's leadership, Accenture in the Philippines has grown to be one of the country's best and biggest IT and BPO companies.

As of August 2012, the Accenture Philippines headcount has grown to about 25,000 people, making the Accenture Philippines Delivery Center -the 2<sup>nd</sup> largest delivery center in the Accenture network, and the 3<sup>rd</sup> largest geographic unit in the Accenture global organization. It remains to be the largest IT delivery center among the MNCs in the Philippines

### **Accenture Philippines (formerly Andersen Consulting) 1992 – 2002**

Beth was an Accenture global partner and in-charge of the offshore/ outsourcing practice for the financial services market and utilities industry during this period. She worked with Accenture/Andersen Consulting partners to develop the offshore outsourcing model and methodology. Accenture was a pioneer in the IT outsourcing industry and started its IT offshore practice in the late '80s.

Some of the major clients that Beth had worked with included American Express, Pennsylvania Power & Light (PP&L), Southern Company (Soco), and Southern California Gas (SoCalGas) to name a few.

**SGV Consulting/Andersen Consulting  
1978 - 1991**

Beth started as an IT developer/programmer and systems analyst and progressed to become a project manager during this time. Some of her major clients were Carolina Power & Light, Columbia Gas Company, Andersen Consulting WHQ (Chicago) and Philippine Airlines to name a few.

**EDUCATIONAL PROFILE**

**BS Commerce Major in Accounting**  
University of Santo Tomas (1977)

**Professional Designation**

Board of Trustee – Business Processing Outsourcing of the Philippines (2008-2010)  
Awardee of Outstanding Thomasian Alumni in 2008

**PERSONAL**

Date of Birth	December 19, 1956
Nationality	Filipino